

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> WOAI-TV, SAN ANTONIO, TX	<b>Date:</b> 9/27/2016
--	---------------------------

I, Smart Media Group,

being/on behalf of: Hurd for Congress 2016,

a legally qualified candidate of the Republican

political party for the office of: \_\_\_\_\_

in the \_\_\_\_\_

election to be held on: 9/27/2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<b>SEE ATTACHED</b>					

**Attach proposed schedule with charges (if available): \$23,073.25**

I represent that the payment for the above described broadcast time has been furnished by:

Hurd for Congress 2016

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:


This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

***To Be Signed By Candidate or Authorized Committee***

9/27/2016

Date



Signature

***To Be Signed By Station Representative***

☒ Accepted

☐ Accepted in Part

☐ Rejected



Signature

DAN CORVEN

Printed Name

DPS

Title

## FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, Hurd for Congress 2016

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

signature of candidate or authorized committee

Hurd for Congress 2016

printed name

9/27/2016

date

## AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF  
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<h1>SEE ATTACHED</h1>					

**Attach proposed schedule with charges (if available): \$23,073.25**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.**





WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

## Contract # 2644263

**Schedule Dates** 09/28/16-10/03/16  
**Advertiser** Hurd for Congress-TX-23-R (112053)  
**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia.,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/927C03  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/26/16  
**Last Modified** 09/27/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249482  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$4,071.75  
**Net Total** \$23,073.25  
**Sales Tax**

## San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Oct. 2016	37	\$27,145.00
<b>Grand Total:</b>	<b>37</b>	<b>\$27,145.00</b>

*Paid via  
Credit Card  
9/26/16*

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT (1-2.0)	09/28/16-09/28/16	3	:30	9A- NBC-The Today Show Hour 3				1					1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	9/27/16
2.0	Normal Line / SPOT (1-2.0)	09/30/16-09/30/16	3	:30	9A- NBC-The Today Show Hour 3						1			1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	9/27/16
3.0	Normal Line / SPOT (1-2.0)	10/03/16-10/03/16	3	:30	9A- NBC-The Today Show Hour 3	1								1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	9/27/16
4.0	Normal Line / SPOT (2-1.5)	09/28/16-09/28/16	3	:30	11A- NBC-The Today Show Hour 4				1					1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	9/27/16
5.0	Normal Line / SPOT (3-3.0)	09/28/16-09/28/16	3	:30	4P- Judge Judy				1					1	\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	9/27/16
6.0	Normal Line / SPOT (3-3.0)	10/03/16-10/03/16	3	:30	4P- Judge Judy	1								1	\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	9/27/16
7.0	Normal Line / News (4-5.0)	09/28/16-09/28/16	3	:30	6A- News-News 4 WOAI at 6a				1					1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/27/16
8.0	Normal Line / News (4-5.0)	09/29/16-09/29/16	3	:30	6A- News-News 4 WOAI at 6a					1				1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/27/16
9.0	Normal Line / News (4-5.0)	09/30/16-09/30/16	3	:30	6A- News-News 4 WOAI at 6a						1			1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/27/16
10.0	Normal Line / News (4-5.0)	10/03/16-10/03/16	3	:30	6A- News-News 4 WOAI at 6a	1								1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 political	9/27/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

*KW 9/27/16*

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

## Contract # 2644263

**Schedule Dates** 09/28/16-10/03/16  
**Advertiser** Hurd for Congress-TX-23-R (112053)  
**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia.,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/927C03  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/26/16  
**Last Modified** 09/27/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249482  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$4,071.75  
**Net Total** \$23,073.25  
**Sales Tax**

## San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Oct. 2016	37	\$27,145.00
<b>Grand Total:</b>	<b>37</b>	<b>\$27,145.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
11.0	Normal Line / SPOT (5-3.5)	09/29/16-09/29/16	3	:30	7A- NBC-The Today Show Hour 1 & 2					1				1	\$400.00	\$400.00	San Antonio (WOAI)	TODAY SHOW political	9/27/16
12.0	Normal Line / SPOT (5-3.5)	09/28/16-09/28/16	3	:30	7A- NBC-The Today Show Hour 1 & 2				1					1	\$400.00	\$400.00	San Antonio (WOAI)	TODAY SHOW political	9/27/16
13.0	Normal Line / SPOT (5-3.5)	09/29/16-09/29/16	3	:30	7A- NBC-The Today Show Hour 1 & 2					1				1	\$400.00	\$400.00	San Antonio (WOAI)	TODAY SHOW political	9/27/16
14.0	Normal Line / SPOT (5-3.5)	09/30/16-09/30/16	3	:30	7A- NBC-The Today Show Hour 1 & 2						1			1	\$400.00	\$400.00	San Antonio (WOAI)	TODAY SHOW political	9/27/16
15.0	Normal Line / SPOT (5-3.5)	10/03/16-10/03/16	3	:30	7A- NBC-The Today Show Hour 1 & 2		1							1	\$400.00	\$400.00	San Antonio (WOAI)	TODAY SHOW political	9/27/16
16.0	Normal Line / SPOT (7-2.5)	10/02/16-10/02/16	3	:30	8A- NBC-Meet The Press								1	1	\$400.00	\$400.00	San Antonio (WOAI)	MEET THE PRESS political	9/27/16
17.0	Normal Line / News (8-5.0)	09/30/16-09/30/16	5	:30	5P- News-News 4 WOAI at 5p						1			1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	9/27/16
18.0	Normal Line / News (8-5.0)	09/29/16-09/29/16	5	:30	5P- News-News 4 WOAI at 5p					1				1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	9/27/16
19.0	Normal Line / News (9-4.5)	09/29/16-09/29/16	3	:30	6P- News-News 4 WOAI at 6p						1			1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	9/27/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

## Contract # 2644263

**Schedule Dates** 09/28/16-10/03/16  
**Advertiser** Hurd for Congress-TX-23-R (112053)  
**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia.,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/927C03  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/26/16  
**Last Modified** 09/27/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249482  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$4,071.75  
**Net Total** \$23,073.25  
**Sales Tax**

## San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Oct. 2016	37	\$27,145.00
<b>Grand Total:</b>	<b>37</b>	<b>\$27,145.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
20.0	Normal Line / News (9-4.5)	09/30/16-09/30/16	3	:30	6P- News-News 4 WOAI at 6p						1			1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	9/27/16
21.0	Normal Line / News (9-4.5)	10/03/16-10/03/16	3	:30	6P- News-News 4 WOAI at 6p		1							1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	9/27/16
22.0	Normal Line / News (11-3.0)	10/02/16-10/02/16	5	:30	5P- News-News 4 WOAI at 5p Wknd								1	1	\$190.00	\$190.00	San Antonio (WOAI)	NEWS 4WOAI @ 5PM-SUN lur	9/27/16
23.0	Normal Line / SPOT (12-3.5)	10/01/16-10/01/16	5	:30	10:30P- NBC-Saturday Night Live							1		1	\$350.00	\$350.00	San Antonio (WOAI)	SATURDAY NIGHT LIVE lur	9/27/16
24.0	Normal Line / News (13-3.2)	09/30/16-09/30/16	3	:30	10P- News-News 4 WOAI at 10p						1			1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM political	9/27/16
25.0	Normal Line / News (13-3.2)	09/28/16-09/28/16	3	:30	10P- News-News 4 WOAI at 10p				1					1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM political	9/27/16
26.0	Normal Line / News (13-3.2)	09/29/16-09/29/16	3	:30	10P- News-News 4 WOAI at 10p					1				1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM political	9/27/16
27.0	Normal Line / News (13-3.2)	10/03/16-10/03/16	3	:30	10P- News-News 4 WOAI at 10p		1							1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM political	9/27/16
28.0	Normal Line / News (14-3.0)	10/01/16-10/01/16	5	:30	10P- News-News 4 WOAI at 10p Wknd							1		1	\$425.00	\$425.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	9/27/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

## Contract # 2644263

**Schedule Dates** 09/28/16-10/03/16  
**Advertiser** Hurd for Congress-TX-23-R (112053)  
**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia.,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/927C03  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/26/16  
**Last Modified** 09/27/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249482  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$4,071.75  
**Net Total** \$23,073.25  
**Sales Tax**

## San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Oct. 2016	37	\$27,145.00
<b>Grand Total:</b>	<b>37</b>	<b>\$27,145.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
29.0	Normal Line / News (15-3.9)	10/02/16-10/02/16	5	:30	10:30P- News-News 4 WOAI at 10p Late Run								1	1	\$450.00	\$450.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	9/27/16
30.0	Normal Line / SPOT (16-2.1)	10/02/16-10/02/16	5	:30	11P- Sports-News 4 WOAI Sports Sunday Late Run								1	1	\$300.00	\$300.00	San Antonio (WOAI)	NEWS 4 WOAI SPORTS lur	9/27/16
31.0	Normal Line / SPOT (17-1.5)	10/01/16-10/01/16	5	:30	6P- Good Taste with Tanji Patton							1		1	\$90.00	\$90.00	San Antonio (WOAI)	GOOD TASTE lur	9/27/16
32.0	Normal Line / SPOT (18-1.5)	10/01/16-10/01/16	3	:30	6:30P- The Texas Bucket List 2							1		1	\$500.00	\$500.00	San Antonio (WOAI)	THE TEXAS BUCKET LIST political	9/27/16
33.0	Normal Line / Football (19-12.0)	10/02/16-10/02/16	1	:30	7:17P- Sports-NBC NFL Sunday Night Football								1	1	\$10,000.00	\$10,000.00	San Antonio (WOAI)	NBC SNF: KANSAS CITY non-pe	9/27/16
34.0	Normal Line / SPOT (20-2.0)	09/30/16-09/30/16	5	:30	10:35P- NBC-The Tonight Show with Jimmy Fallon						1			1	\$250.00	\$250.00	San Antonio (WOAI)	TONIGHT SHOW lur	9/27/16
35.0	Normal Line / SPOT (20-2.0)	09/28/16-09/28/16	5	:30	10:35P- NBC-The Tonight Show with Jimmy Fallon				1					1	\$250.00	\$250.00	San Antonio (WOAI)	TONIGHT SHOW lur	9/27/16
36.0	Normal Line / SPOT (20-2.0)	09/29/16-09/29/16	5	:30	10:35P- NBC-The Tonight Show with Jimmy Fallon					1				1	\$250.00	\$250.00	San Antonio (WOAI)	TONIGHT SHOW lur	9/27/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

**Contract # 2644263**

**Schedule Dates** 09/28/16-10/03/16  
**Advertiser** Hurd for Congress-TX-23-R (112053)  
**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia.,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/927C03  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
NEW POLITICAL ORDER - PLS CF - THANKS

**Date Entered** 09/26/16  
**Last Modified** 09/27/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249482  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$4,071.75  
**Net Total** \$23,073.25  
**Sales Tax**

**San Antonio (WOAI)**

By Broadcast Month	Spots	Rate
Oct. 2016	37	\$27,145.00
<b>Grand Total:</b>	<b>37</b>	<b>\$27,145.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
37.0	Normal Line / Prime (22-0.0)	10/01/16-10/01/16	5	:30	Orbit- [P]NBC-The Good Place (Saturday)(Sa), [P]NBC-The Good Place 2 (Saturday)(Sa), [P]NBC-The Good Place 3 (Saturday)(Sa), [P]NBC-The Good Place 4 (Saturday)(Sa)							1		1	\$300.00	\$300.00	San Antonio (WOAI)	Good place lur	9/27/16

**CONFIRMATION CONTRACT**

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

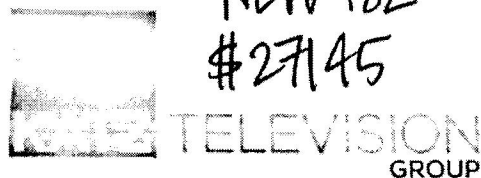
Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

9/27  
NEW 482  
\$27145

2044203



125 West 55th St  
New York, NY 10019

Changes as of 9/23/2016 at 10:59 AM  
Version: Highlighting Revision 4

CPE: n/a  
Agency: SMC  
1427 LESLIE AVE  
SUITE #102  
ALEXANDRIA, VA  
22301

Flight: 9/27-10/3/16  
Advertiser: ORDER \*112053  
Product: ORDER  
Agency Order #: 30046657  
Buyer: Dome, Patricia

Station: WQAI  
Market: San Antonio  
Office: WASHINGTON  
Primary Demo: Adults 35+  
Con Type: POLITICAL/VOTE

Total S: \$27,145.00  
Total Spots: 37  
Total CPP: \$207.53  
Total GRP: 130.8

Salesperson: CHRISTIAN CAMBEIRO  
202-955-5342

Assistant: CHRISTIAN CAMBEIRO  
202-955-5342

Separation:

Comments: SEE ALL REVS MADE - RATES TO CLEAR PER TODD  
PREVTT=12705 - REVTT=27145 - ADD=14440  
PLS CF - THANKS

#	Day/Time	DP	Program	Rate	A35P Rating	Len	9/27 - 10/3							Total Spots	Total \$	CPP	GRP
							9/27	9/28	9/29	9/30	10/1	10/2	10/3				
1	M-F 9a-10a		TODAY SHOW SPOT 3	\$325.00	2.0	30	0	1	0	1	0	0	1	3	\$975.00	\$162.50	6.0
Changes: Rate from 105 to 325																	
2	M-F 11a-12n		TODAY SHOW SPOT 3	\$225.00	1.5	30	0	1	0	0	0	0	0	1	\$225.00	\$150.00	1.5
Changes: Rate from 75 to 225																	
3	M-F 4p-4:30p		JUDGE JUDY SPOT 3	\$400.00	3.0	30	1	0	0	0	0	0	0	2	\$800.00	\$133.33	6.0
Changes: Rate from 175 to 400																	
4	M-F 6a-7a		NEWS SAN ANTONIO @ 6 3*	\$500.00	5.0	30	1	1	0	1	0	0	1	4	\$2,000.00	\$100.00	20.0
Changes: Rate from 250 to 500																	
5	M-F 7a-9a		TODAY SHOW SPOT 3	\$400.00	3.5	30	1	1	1	1	0	0	1	5	\$2,000.00	\$114.29	17.5
Changes: Rate from 175 to 400																	
7	Su 8a-9a		MEET THE PRESS SPOT 3	\$400.00	2.5	30	0	0	0	0	0	1	0	1	\$400.00	\$160.00	2.5
Changes: Rate from 130 to 400																	
8	M-F 5p-5:30p		NEWS 4 WQAI AT 5PM NEWS 5	\$345.00	5.0	30	1	0	1	0	0	0	0	2	\$690.00	\$69.00	10.0
9	M-F 6p-6:30p		NEWS 4 WQAI @ 6PM NEWS 3	\$900.00	4.5	30	0	0	1	1	0	0	1	3	\$2,700.00	\$200.00	13.5
Changes: Rate from 400 to 900																	
10	Sa 5p-5:30p		NEWS 4 SAN ANTONIO NEWS 5	\$300.00	4.5	30	0	0	0	0	1	0	0	1	\$300.00	\$66.67	4.5
11	Su 5p-5:30p		NEWS 4 WQAI @ 5PM-SUN NEWS 5	\$190.00	3.0	30	0	0	0	0	0	1	0	1	\$190.00	\$63.33	3.0
12	Sa 10:30p-12m		SATURDAY NIGHT LIVE SPOT 5	\$350.00	3.5	30	0	0	0	0	1	0	0	1	\$350.00	\$100.00	3.5
Changes: Rate from 450 to 350																	
13	M-F 10p-10:35p		NEWS 4 WQAI @ 10PM NEWS 3	\$1,000.00	3.2	30	1	1	1	0	0	0	1	4	\$4,000.00	\$312.50	12.8
Changes: Rate from 500 to 1000																	
14	Sa 10p-10:30p		NEWS 4 WQAI @ 10PM-S NEWS 5	\$425.00	3.0	30	0	0	0	0	1	0	0	1	\$425.00	\$141.67	3.0
Changes: Rate from 450 to 425																	
15	Su 10:30p-11p		NEWS 4 WQAI @ 10PM-S NEWS 5	\$450.00	3.9	30	0	0	0	0	0	1	0	1	\$450.00	\$115.38	3.9
Changes: Day/Time from Su 10p-10:30p to Su 10:30p-11p LATERUN																	

# KATV TELEVISION GROUP

125 West 55th St  
New York, NY 10019

CPE: 10  
Agency: 300046657  
1427 LEGG AVE  
SUITE #102  
ALEXANDRIA, VA  
22301

Flight: 9/27-10/3  
Advertiser: DOMESTIC  
Product: ORDER  
Agency Order #: 30046657  
Buyer: Dome, Patricia

Salesperson: CHRISTIAN  
CAMBEIRO  
202-955-5342

Version: Highlighting Revision 4

Station: KATV  
Market: WASHINGTON  
Office: WASHINGTON  
Primary Demo: Adults 35+  
Con Type: POLITICAL/VOTE

Total Spots: 37  
Total CPP: \$207.53  
Total GRP: 130.8

Assistant: CHRISTIAN CAMBEIRO  
202-955-5342  
Separation:

Line	Day/Time	DP	Program	Rate	A35P Rating	Len	9/27 - 10/3							Total Spots	Total \$	CPP	GRP
							9/27	9/28	9/29	9/30	10/1	10/2	10/3				
16	Su 11p-11:30p		NEWS 4 WOAI SPORTS S	5	\$300.00	✓ 2.1	30	0	0	0	0	1	0	1	\$300.00	\$142.86	2.1
Changes: Day/Time from Su 10:30p-11p to Su 11p-11:30p																	
17	Sa 6p-6:30p		GOOD TASTE WITH TANJ	5	\$90.00	✓ 1.5	30	0	0	0	0	1	0	1	\$90.00	\$60.00	1.5
18	Sa 6:30p-7p		THE TEXAS BUCKET LIS	3	\$500.00	✓ 1.5	30	0	0	0	0	1	0	1	\$500.00	\$333.33	1.5
Changes: Rate from 90 to 500																	
19	Su 7:17p-10:30p		NBC SNF: KANSAS CITY	1	\$10,000.00	✓ 12.0	30	0	0	0	0	1	0	1	\$10,000.00	\$833.33	12.0
Changes: Rate from 3000 to 10000																	
20	M-F 10:35p-11:37p		TONIGHT SHOW	5	\$250.00	✓ 2.0	30	1	1	1	0	0	0	3	\$750.00	\$125.00	6.0
TOTALS:							6	6	5	4	5	5	6	37	\$27,145.00	\$207.53	130.8





25 West 55th St  
New York, NY 10019

CPE: 10  
Agency: Smart Media Group  
1427 LECLERC AVE  
SUITE #102  
ALEXANDRIA, VA  
22301

Flight: 09/23/16 - 09/23/16  
Advertiser: HURD FOR CONGRESS TX-23  
Product: ORDER  
Agency Order #: 30046657  
Buyer: Dome, Patricia  
Salesperson: CHRISTIAN  
CAMBEIRO  
202-955-5342

Station: KABB  
Market: San Antonio  
Office: WASHINGTON  
Primary Demo: Adults 35+  
Con Type: POLITICAL/VOTE

Assistant: CHRISTIAN CAMBEIRO  
202-955-5342  
Separation:

Order #: 32714500  
Total Spots: 37  
Total CPP: \$207.53  
Total GRP: 130.8

Special Instructions	
----------------------	--

Order Level Comments		
Date/Time	Added by	Comment
9/23/16 10:59 AM	CHRISTIAN CAMBEIRO	SEE ALL REVS MADE - RATES TO CLEAR PER TODD PREVTT=12705 - REVTT=27145 - ADD=14440 PLS CF - THANKS
		line 1 rate is \$325 line 2 rate is \$225 line 3 rate is \$400 line 4 rate is \$500 line 5 rate is \$400 line 7 rate is \$400 line 9 rate is \$900 line 10 not airing due to football offer is Sat 7-9p Voice \$250 9/24 line 12 rate is \$350 line 13 rate is \$1000 line 14 rate is \$425 line 15 AIRS 1030-11p due to NFL line 16 AIRS 11-1130p due to NFL line 18 rate is \$500 line 19 rate is \$10,000
09/20/16 10:42 AM	Todd Keel	
09/20/16 10:34 AM	Todd Keel	confirming so I can send rate changes. todd
09/20/16 7:31 AM	CHRISTIAN CAMBEIRO	SEE LN 20 FOR ADD PREVTT=11955 - REVTT=12705 - ADD=750 PLS CF - THANKS
09/20/16 7:31 AM	CHRISTIAN CAMBEIRO	SEE LN 20 FOR ADD PREVTT=11955 - REVTT=12705 - ADD=750 PLS CF - THANKS
09/20/16 7:29 AM	GOTOSTRATA/CAMBEIRO	Canceled by new revision
07/20/16 10:38 AM	CHRISTIAN CAMBEIRO	HURD FOR CONGRESS TX-23 CONFIRM RECEIPT Payment & NAB will be sent prior to start CONFIRM RECEIPT
07/20/16 10:38 AM	CHRISTIAN CAMBEIRO	HURD FOR CONGRESS TX-23 CONFIRM RECEIPT Payment & NAB will be sent prior to start CONFIRM RECEIPT

Competitive Information	
Market Budget:	\$113,104
WOAI Share:	24%
Comment:	
KABB:	11%
KENS:	29%
KSAT:	36%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	37	\$27,145.00	\$207.53	130.8
<b>Total</b>	<b>100%</b>	<b>37</b>	<b>\$27,145.00</b>	<b>\$207.53</b>	<b>130.8</b>

Monthly Summary		
Month	Spots	Dollars
2016-Oct	37	\$27,145.00
<b>Total</b>	<b>37</b>	<b>\$27,145.00</b>





125 West 55th St  
New York, NY 10019

CPE: HURD TX-23  
Agency: Smart Media Group  
1427 LEE ST  
SUITE 210  
ALEXANDRIA, VA  
22301

Flight: 9/23/16 - 9/23/16  
Advertiser: HURD TX-23  
Product: CONGRESS  
Agency Order #: 202-955-5342  
Buyer: Dome, Patricia  
Salesperson: CHRISTIAN  
CAMBEIRO  
202-955-5342

Station: KATZ  
Market: San Antonio  
Office: SAN ANTONIO  
Primary Demographic: 35+  
Con Type: POLITICAL/VOTE

Total \$: \$27,145.00  
Total Spots: 37  
Total CPP: \$207.53  
Total GRP: 130.8

Assistant: CHRISTIAN CAMBEIRO  
202-955-5342  
Separation:

#### Transaction History

Trans	Revised	Created by	Status			\$ Chg		
								Changes: Calculated Dollars from \$12,705.00 to \$27,145.00, Total CPP from \$97.13 to \$207.53, Competitive Market Budget from \$52,938 to \$113,104, User Entered \$ from \$12,705.00 to \$27,145.00, Comments from SEE LN 20 FOR ADD PREVTT=11955 - REVTT=12705 - ADD=750 PLS CF - THANKS to SEE ALL REVS MADE - RATES TO CLEAR PER TODD PREVTT=12705 - REVTT=27145 - ADD=14440 PLS CF - THANKS, Total \$ from \$12,705.00 to \$27,145.00. 14 buylines added or modified.
Revision	9/23/16 10:59 AM	CHRISTIAN CAMBEIRO	Revised			\$14,440.00	\$0	
Makegood 2	9/20/16 10:42 AM	Todd Keel	Confirmed			\$0	\$0	Changes: Total GIMPs from 0 to 131, Total CPM from \$0.00 to \$97,133.03.
Makegood 1	9/20/16 10:34 AM	Todd Keel	Confirmed			\$0	\$0	
								Changes: Competitive Market Budget from \$49,813 to \$52,938, User Entered \$ from \$11,955.00 to \$12,705.00, Comments from HURD FOR CONGRESS TX-23 - REVISED DO NOT DOUBLE BOOK ADD TO SCHEDULE. ADDS NOTED IN THE PROGRAM NAME. CONFIRM RECEIPT & DO NOT DOUBLE BOOK to SEE LN 20 FOR ADD PREVTT=11955 - REVTT=12705 - ADD=750 PLS CF - THANKS. 4 buylines added or modified.
Revision	9/20/16 7:31 AM	CHRISTIAN CAMBEIRO	Confirmed			\$0	\$12,705.00	
Revision	9/20/16 7:29 AM	GOTOSTRATA/CAMBEIRO	Confirmed	5	2	\$750.00	\$12,705.00	Changes: Comments from NEW POLITICAL ORDER - PLS CF - THANKS to HURD FOR CONGRESS TX-23 - REVISED DO NOT DOUBLE BOOK ADD TO SCHEDULE. ADDS NOTED IN THE PROGRAM NAME. CONFIRM RECEIPT & DO NOT DOUBLE BOOK, Total \$ from \$11,955.00 to \$12,705.00, Total GRPs from 124.8 to 130.8, Total GIMPs to 0, Total Spots from 34 to 37, Total CPP from \$95.79 to \$97.13. 4 buylines added or modified.
Queued for Electronic Contracting	7/20/16 11:10 AM					\$0	\$0	
Revision	7/20/16 10:38 AM	CHRISTIAN CAMBEIRO	Confirmed			\$0	\$11,955.00	Changes: Total GRPs from 120.3 to 124.8, Total CPP from \$96.55 to \$95.79, Competitive Market Budget from \$78,104 to \$49,813, Comments from HURD FOR CONGRESS TX-23 CONFIRM RECEIPT Payment & NAB will be sent prior to start CONFIRM RECEIPT to NEW POLITICAL ORDER - PLS CF - THANKS, User Entered \$ from \$0.00 to \$11,955.00. 3 buylines added or modified.
New	7/20/16 10:21 AM	CHRISTIAN CAMBEIRO	New	34		\$11,955.00	\$11,955.00	

#### Non-Discrimination Policy

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.